

RSM McGladrey

Overview – RSM McGladrey Business Services Inc.

History: McGladrey & Pullen traces its root back to 1926 when Ira McGladrey established I.B McGladrey & Co, in Cedar Rapids, Iowa. Three years later the country plunged into the Great Depression, but Ira McGladrey remained true to his employees and didn't lay off a single one.

McGladrey's strong belief in doing the right thing extended beyond his company. In 1946, he urged the American Institute of Certified Public Accountants to adopt a rule requiring accountants to express an opinion about their clients' financial condition, or acknowledge they didn't have enough information to offer an opinion. Prior to this, accountants wrote neutral statements rather than offend the client. In 1949, this rule was finally adopted and it still stands today.

Hard work, integrity and loyalty paid off as McGladrey's two-office firm grew over the years by acquiring other accounting businesses throughout the Midwest and beyond. In 1999, H&R Block purchased the non-attest assets of McGladrey & Pullen, changing the firm's name to RSM McGladrey.

Structure: RSM McGladrey and McGladrey & Pullen LLP have an alternative practice structure that allows the companies to work together to serve clients' business needs. McGladrey & Pullen, a CPA firm owned by its individual partners, provides audit and attest services.

Focus: RSM McGladrey serves primarily midsized companies, providing tax, accounting and business consulting services. While most client businesses are privately owned, RSM McGladrey and McGladrey & Pullen serve about 115 publicly held businesses.

Scope: RSM McGladrey and McGladrey & Pullen have 100 offices in 27 states and nearly 4,500 associates combined

RSM McGladrey is a member of RSM International, an affiliation of separate and independent accounting and consulting firms in 75 countries, with a network of 600 offices and 22,000 professionals.

Services: RSM McGladrey offers a variety of business services through: RSM McGladrey Retirement Resources (retirement plan administration); RSM McGladrey Employer Services (payroll and employee benefits); RSM EquiCo (corporate finance); RSM McGladrey Wealth Management (personal wealth management); and RSM McGladrey Financial Process Outsourcing (outsourcing and off shoring).

Financials: RSM McGladrey's revenues for fiscal 2005, ended April 30, were \$573.3 million, an increase of 14.8 percent over the prior fiscal year. Pretax income rose 55 percent to \$29.9 million in fiscal 2005.