



RSM! McGladrey

RSM McGladrey
Technology Business
Solutions

Retail Management Edition for
SAP® Business One
Solution Overview

The basic law of supply and demand has remained the same over time. Customers demonstrate a need or desire, and products and services are made available to meet this demand. What have changed are the events and processes that occur during the supply chain cycle. Today, a myriad of suppliers, customers, products and transactions make managing the supply chain not only complex, but also more important to the success of any business.

Retailers today need an integrated business solution that provides a single interface between the various business and operational functions and also has the power to analyze every aspect of the extended supply chain. This raw-data-turned-insight can be the basis for making more profitable decisions.

Through a partnership with SAP® Software, the world's third-largest business software solution provider, RSM McGladrey offers businesses affordable, easy and powerful business management solutions specifically designed to address their needs.

Growth — is your business ready?

The Retail Management Edition for SAP® Business One makes it easy for you to see, manage, move, price and control inventories across multiple stores and distribution locations. It offers a better way to manage your critical business processes — with a clear technological roadmap aimed at helping accelerate your expansion and growth.

With the Retail Management Edition, business and operational decisions are made in real time, allowing you to maintain a unified view of a customer or a business partner regardless of the sales channel. Advanced point-of-sale functions, wireless warehouse management, store replenishment, credit card authorization, business portals, employee management features and electronic data interchange get you closer to building productive, long-lasting relationships with your customers and suppliers.

Services you can count on

At RSM McGladrey, our consultants have many years of experience implementing SAP®-based business management solutions. We work with you to understand how your business currently performs, identify business process enhancements and determine how technology can be used to improve your operations.

Our consultants provide personalized service — from planning and implementation, to customization, to ongoing support and education. In short, we're committed to being a valued business partner beyond the implementation process.

Because RSM McGladrey is structured to align with industries, our consultants understand technology and have operational experience in several key industries including retail and distribution. And as part of our full-service strategy, we offer a complete range of other business consulting services. We can provide risk management, financial management, operations and strategy consulting in addition to our technology services.

Point-of-sale functions

The Retail Management Edition integrates SAP® Business One with your stores' point-of-sale registers. Through ongoing communication between the point-of-sale and accounting systems, necessary information, such as inventory levels or pricing, is updated automatically throughout the day. Designed with ease-of-use in mind, the solution offers:

- Point-of-sale advanced functions, featuring a fully customized user interface with the ability to modify the register's views and appearance
- Communication with your employees at the registers
- Easy access to customer information through multiple look-up methods
- Custom views for multiple locations, giving employees the ability to view items available at other store locations and sell those items while inventory and accounting databases are automatically updated
- Loyalty program capabilities, which enable you to enter and process gift certificates and loyalty cards directly from the register

Wireless warehouse management

The Retail Management Edition offers your growing business automated warehouse management capabilities, helping you to move away from the buy-hold-sell model toward the sell-source-ship model. The solution provides you with the tools to operate quickly, improve accuracy and efficiency, streamline materials handling and refine your inventory control:

- Seamlessly transfer information between operational units
- Increase efficiency and inventory accuracy
- Streamline warehouse processes and cut resource costs
- Improve customer service and order tracking
- Realize supply chain collaboration with the latest RFID and bar-coding technologies

Store replenishment

By automating one of the most critical processes within a retail store, the Retail Management Edition helps you manage, and most importantly, control the store replenishment process. This automation allows for minimum stocking levels which, when reached, trigger a replenishment ticket that will either be manifested by a common carrier or by an internal truck. Upon receiving at the store, in-transit inventory is updated. The process maximizes inventory turns, minimizes inventory carrying costs and allows for increased productivity.

Credit card authorization

The credit card authorization module provides a comprehensive, cost-effective way of accepting credit cards as a means of payment. This module provides real-time credit checking and authorization of all major credit cards.

Business portals

Business portals provide a self-service gateway to your critical business information anytime, anywhere and from any device. Timely access to critical data can translate into better productivity, client satisfaction and profitability. Portals include executive, sales, customer, supplier, employee, warehouse and retail portals.

To learn more about RSM McGladrey technology
business solutions services contact:

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