



**RSM! McGladrey**

RSM McGladrey  
Technology Business  
Solutions

Distribution Edition for  
SAP® Business One  
Solution Overview

Today's global economy demands precision and control. Everyone in your growing organization — from top executives to junior-level staff — needs access to critical business information in real time. That's what being competitive is all about.

You can no longer drive business growth and success using separate "islands of information" obtained during your organization's early years, nor can you maintain a competitive edge based on outdated business applications that are without any collaboration or data-sharing capabilities. Your company is evolving — and your business solutions have to evolve with it.

Through a partnership with SAP® Software, the world's third-largest business software solution provider, RSM McGladrey offers companies affordable and powerful business management solutions specifically designed to address their needs.

### **Growth — is your business ready?**

The Distribution Edition for SAP® Business One is a seamlessly integrated business solution, designed for small and mid-sized businesses, and divisions and subsidiaries of large organizations. It enables wholesale distributors to streamline critical business processes, make fast decisions based on real-time information and maintain a competitive advantage in the global market.

With built-ins to streamline managerial processes, a wireless warehouse management system with a "pick, pack and ship" state of mind, e-commerce and electronic data interchange capabilities that help make your business truly paperless, and powerful financial management modules such as credit card authorization, the Distribution Edition makes it easy for everyone in your company to obtain the operational and decision-making support they need.

The Distribution Edition is easy to purchase, implement, use and maintain. And because it is designed specifically for dynamic, growing businesses, the solution can help you retain profitable customers, as well as identify new opportunities.

### **Services you can count on**

At RSM McGladrey, our consultants have many years of experience implementing SAP®-based business management solutions. With our rapid deployment methodology, you can benefit from a speedy return on your information solution investment.

We work closely with your key staff members to evaluate and address your business needs. Once you're up and running, you'll have support whenever you need it. Our consultants are available to help with post-implementation questions and any other assistance you may need. In short, we're committed to being a valued business partner beyond the implementation process.

Because RSM McGladrey is structured to align with industries, our consultants understand technology and have operational experience in many key industries including manufacturing and distribution. And as part of our full-service strategy, we offer a complete range of other business consulting services. We can provide risk management, financial management, operations and strategy consulting in addition to our technology services.

### **Wireless warehouse management**

The Distribution Edition offers your growing business automated warehouse management capabilities, helping you to move away from the buy-hold-sell model toward the sell-source-ship model. It provides you with the tools to operate quickly, improve accuracy, streamline materials handling and refine your inventory control:

- Seamlessly transfer information between operational units
- Streamline warehouse processes and cut resource costs
- Improve inventory accuracy, customer service and order tracking
- Realize supply chain collaboration with the latest RFID and bar-coding technologies

### **Credit card authorization**

The credit card authorization module provides a comprehensive, cost-effective way of accepting credit cards as a means of payment. This module provides real-time credit checking and authorization of all major credit cards.

### **Electronic data interchange (EDI)**

EDI provides for a seamless two-way electronic data interchange between you, your suppliers and your customers. This module allows you to easily send and receive purchase and sales orders, invoices, and advance ship notices and acknowledgements — improving the flow of information throughout the entire order-to-cash and procure-to-pay cycles.

### **Shipping management**

The shipping management module provides seamless integration between SAP® Business One, Kewill® ClipperShip (BusinessShip) and the warehouse management system. This module can also run as a standalone integration with SAP® Business One and Kewill® ClipperShip. Shipping management enables you to rate shop from within the SAP® Business One order entry screen. Once an order is picked and shipped, the delivery note is automatically uploaded with the appropriate charges and tracking information.

The shipping management module provides fast processing of shipments for customers who require multiple-carrier instant rating and routing, vendor- and carrier-compliant labeling, and manifesting and carrier uploads. Whether the goal is to eliminate unnecessary costs from the supply chain, make customer service a priority or enhance fulfillment processes for a competitive advantage, shipping management delivers value through seamless process automation.

### **Container management**

The container management module provides the ability to build and track inbound (purchase) containers within SAP® Business One and to easily receive products by ocean, truck or rail into the warehouse management system. This module also allows you to define outbound (sales) drop ship containers — facilitating the process of shipping containers directly from the factory to your customers. Some valuable benefits include increased purchased and warehouse productivity, improved customer service, and the ability to track and apply container and landed costs.

### **Business portals**

Business portals provide a self-service gateway to your critical business information anytime, anywhere and from any device. Timely access to critical data can translate into better productivity, client satisfaction and profitability.

To learn more about RSM McGladrey technology  
business solutions services contact:

800.274.3978

[www.rsmmcgladrey.com](http://www.rsmmcgladrey.com)

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